This document summarizes the approach of IIM Jammu to prepare the admission list for its Ph.D. Program for the 2022 intake. IIM Jammu will decide the total number of candidates based on the Institute's requirements. IIM Jammu reserves the right to modify any part of this document, including the various criteria and cut-offs mentioned at any time till the actual admission process for the batch is completed.

#### 1. Admission Process

The admission process of IIM Jammu consists of:

- Shortlisting of candidates for Personal Interview (PI) process.
- Conducting the PI Process
- Preparing the Merit List based on the Admission Criteria and PI Process

# 2. Eligibility Criteria

#### 2.1. Qualifications

Candidates must possess one of the following qualifications to apply for IIM Jammu's doctoral program:

• A Master's Degree (Bachelor's degree obtained in 10+2+3 pattern, followed by a master's degree ) or a 5-year Integrated Master's Degree (obtained after completing higher secondary schooling in 10+2 pattern) in any discipline, with at least 60\*# percent marks in the Bachelor's as well as in the Master's degree.

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• A professional qualification like CA, ICWA, CS, with at least 50\*# percent marks

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• Five-year/four-year Integrated Master's degree program in any discipline, with at least 60 percent marks, obtained after completing higher secondary schooling (10+2) or equivalent.

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• A four-year/8 semesters Bachelor's degree (10+2+4 pattern) with at least 6.5 CGPA or equivalent marks.

\*The percentage of marks obtained by the candidate would be calculated based on the practice followed by the respective University/Institution. In case of grades / CGPA, the conversion to percentage of marks would be based on the procedure certified by the respective University/ institution. If a University/institution confirms that there is no scheme for converting CGPA into equivalent marks, the equivalence would be established by dividing the candidate's CGPA by the maximum possible CGPA and multiplying the result by 100.

# <sup>#</sup> Five percent marks relaxation is given to the applicants from EWS, SC, ST, NC-OBC and PwD categories

Those who are appearing for their final year examination in the current academic year may also apply. However, their admission to the program will be provisional, subject to their successful completion of all requirements for obtaining the relevant degree before 30<sup>th</sup> June 2022. In addition, the applicant must have obtained a minimum of 50% marks in both secondary and higher secondary examination of a board or equivalent.

# 2.2. Age Limit:

Candidate must not be more than 40 years as on 1<sup>st</sup> June 2022

#### 2.3. Reservation Policy:

IIM Jammu will strictly follow the Government of India's Reservation Policy:

Category	Reservation
SC	15%
ST	7.5%
NC - OBC	27%
EWS	10%
PwD	5%

To be considered for reservations, the applicable Central Government list as on the last date of submission of applications shall be binding. No subsequent changes will be effective for Doctoral Programme 2022. The candidates claiming admissions in the reserved categories need to further note the eligibility requirements carefully before applying. It should be noted that while it is the endeavour of IIM Jammu that candidates belonging to SC/ST/PwD/NC-OBC/EWS categories join the program, they have to meet the minimum eligibility criteria and a certain minimum level of performance that IIM Jammu may specify in order to be considered for admission into the program.

## 3. CAT/GATE/JRF/GMA/GRE Score

Candidates who have appeared/are appearing for the CAT/GMAT/GRE/GATE/JRF(UGC/CSIR) (three years from the date of the standard test and should be valid on the deadline of submission of the application form) will be shortlisted on the basis of the details in the application form and the scores of tests as detailed below. Only the shortlisted candidates will then be called for interviews in the Month of May 2022 at IIM Jammu Campus.

- Business Policy, Strategy & Entrepreneurship: CAT/GRE/GMAT/ /JRF(UGC/CSIR) \*
- Economics & Business Environment: CAT/GRE/GMAT /JRF(UGC/CSIR) \*
- Finance and Accounting: CAT/GRE/GMAT/JRF(UGC/CSIR) \*

- IT Systems & Analytics: CAT/GRE/GMAT/JRF(UGC/CSIR) \*
- Marketing: CAT/GRE/GMAT/JRF(UGC/CSIR) \*
- **OB & HRM:** CAT/GRE/GMAT/JRF(UGC/CSIR) \*
- **Operations & Supply Chain Management:** CAT/GMAT/GRE/GATE/JRF (UGC/CSIR) \*

\*The JRF- (UGC/CSIR) scores should be in a discipline relevant to the area being applied to.

Candidates residing outside India could take any of the above tests (depending on the area to which they are applying) or appear for GMAT. The doctoral program accepts test scores that have been taken in the last three years.

Once a candidate takes admission in a given area, s/he will have to pursue the doctoral work in that area only.

## 4. Selection Process

Candidates who fulfil the eligibility criteria as stated above are required to take Common Admission Test (CAT) held by the IIMs. Alternatively, those who have qualified GATE, GRE, GMAT, or JRF (UGC/CSIR) examinations can also apply in the relevant area of specialization. Scores of any of these examinations, including CAT taken during the last three years (three years from the standard test date and should be valid on the deadline of submission of the application form) will be considered valid. Admission to the program is open to overseas candidates, including NRIs and foreign nationals.

Candidates who have already had two-year full-time MBA/PGP completed in the last ten years from IIMs with minimum grade point equivalent to 6.0 out of 10-point scale or equivalent (with no 'F's and not more than two 'D's in the first year of MBA/PGP) are exempted from the test score and can apply directly. It is necessary that candidates applying for exemption from test must attach copies of both side of the grade sheet to ascertain the equivalence between the grading systems of other IIMs, without which the application for exemption from test will not be considered. The candidates short-listed on the basis of their academic record and performance in the competitive examinations mentioned above will be called to IIM Jammu for a personal interview for final selection in May 2022.

Candidates who received the admission offer from IIM Jammu and accepted the offer within the stipulated date, needs to send a commitment fee of Rs. 36,000/- (the date of submission will be mentioned in the admission offer letter) along with Offer Acceptance Form which will be later adjusted against caution money deposit (Rs. 30,000/- refundable after adjusting dues, if any, at the time of leaving the Institute) and Alumni fee. If a candidate subsequently wishes to withdraw the offer within the withdrawal date specified in the Offer Letter, the Offer Acceptance Amount will be refunded after deducting Rs.1000/- as processing charges. In the event of withdrawal from the Programme after registration, and if the seat consequently falling vacant gets filled by another candidate by the last date of admission, IIM Jammu will return the fees collected with proportionate deductions of fee and hostel rent, where applicable.

Registration and Inauguration of the Programme will be held on 28<sup>th</sup> June, 2022 (tentative).

## 5. Admission Criteria

5.1. Test Score (CAT/GRE/GMAT/GATE/JRF-UGC/CSIR) cut-off to shortlist for PI

The CAT/GRE/GMAT/GATE/JRF-UGC/CSIR percentile will be used for shortlisting candidates for PI. The tentative category-wise minimum percentile is as follows:

Test	САТ		GRE	GMAT		GATE**	JRF- UGC/CSIR**
	Sectional	Overall	Sectional*	Sectional*	Overall	All GATE Qualified	All JRF- UGC/CSIR Qualified
General	70	80	70	70	80		
SC	55	65	55	55	65		
ST	55	65	55	55	65		
NC-OBC	65	75	65	65	75		
PwD	55	65	55	55	65		
EWS	65	75	65	65	75		

# Minimum Percentile of CAT/GRE/GMAT/GATE/JRF-UGC/CSIR

\* Verbal and Quantitative sections only.

\*\* Only Relevant Subjects of GATE/JRF will be considered.

The respective area will decide the number of candidates to be called for PI on the basis of short-listed merit list prepared for each category and specialization. However, if the actual number of shortlisted candidates were found to be more than the required number of candidates to be called for PI category-wise, then the overall as well as section wise minimum score would be increased to get the desired number of candidates.

## 5.2. Personal Interview

Upon being shortlisted as per the score of entrance test the candidate has to appear for a personal interview at IIM Jammu in front of the selection panel. The selection panel will assess the suitability of the candidates for research work based on the portfolio of the candidate. The committee will look into a consistently good academic record, professional accomplishments, research interest etc.

## 5.3. Preparing the Merit List

Merit List will be prepared based on Personal Interview (Research Aptitude & Publications and Reference Letter), Academic Qualification and Relevant Work Experience. The applicant is expected to submit the research proposal and two reference letters while applying. Candidate should have relevant work experience and accordingly, marks will be given by the selection panel.

The composite score calculated based on the weights given below will be used to prepare the final merit list.

- Personal Interview (50%)
- Work Experience (15%):
- Academic Qualification (35%):
  - o 10th Standard: 10%

- o 12th Standard: 10%
- Graduation: 10%
- Post-Graduation: 5%

# 6. Financial Assistance (Scholarships)

IIM Jammu full-time Research Scholars get the fellowship. The fellowship covers all academic expenses (consisting of tuition, computer, library, placement, and alumni fees) and living expenses (comprising boarding and lodging). In addition, a research scholar in the first and second year will be entitled to a monthly stipend of 35,000 per month, after the second year or after clearing the Comprehensive exam, whichever is later, he/she will be eligible for 40,000 per month. Additional allowances will also be available to the candidate as follows:

- **Contingency Allowance:** 40,000 per year.
- Purchase of Laptop: 50,000 one-time allowance
- Attend International and National Conferences: Up to 200000 during the Ph.D. program after successfully clearing the comprehensive exam.

## 7. Important Dates

- Last Date for Applying: 30<sup>th</sup> April 2022
- Tentative Dates for Interview: Last week of May 2022

This admission process is applicable for the Doctoral Programme 2022 admissions cycle only. IIM Jammu reserves the right to change/modify any part of the process, with due notice, at any stage of the admission process.