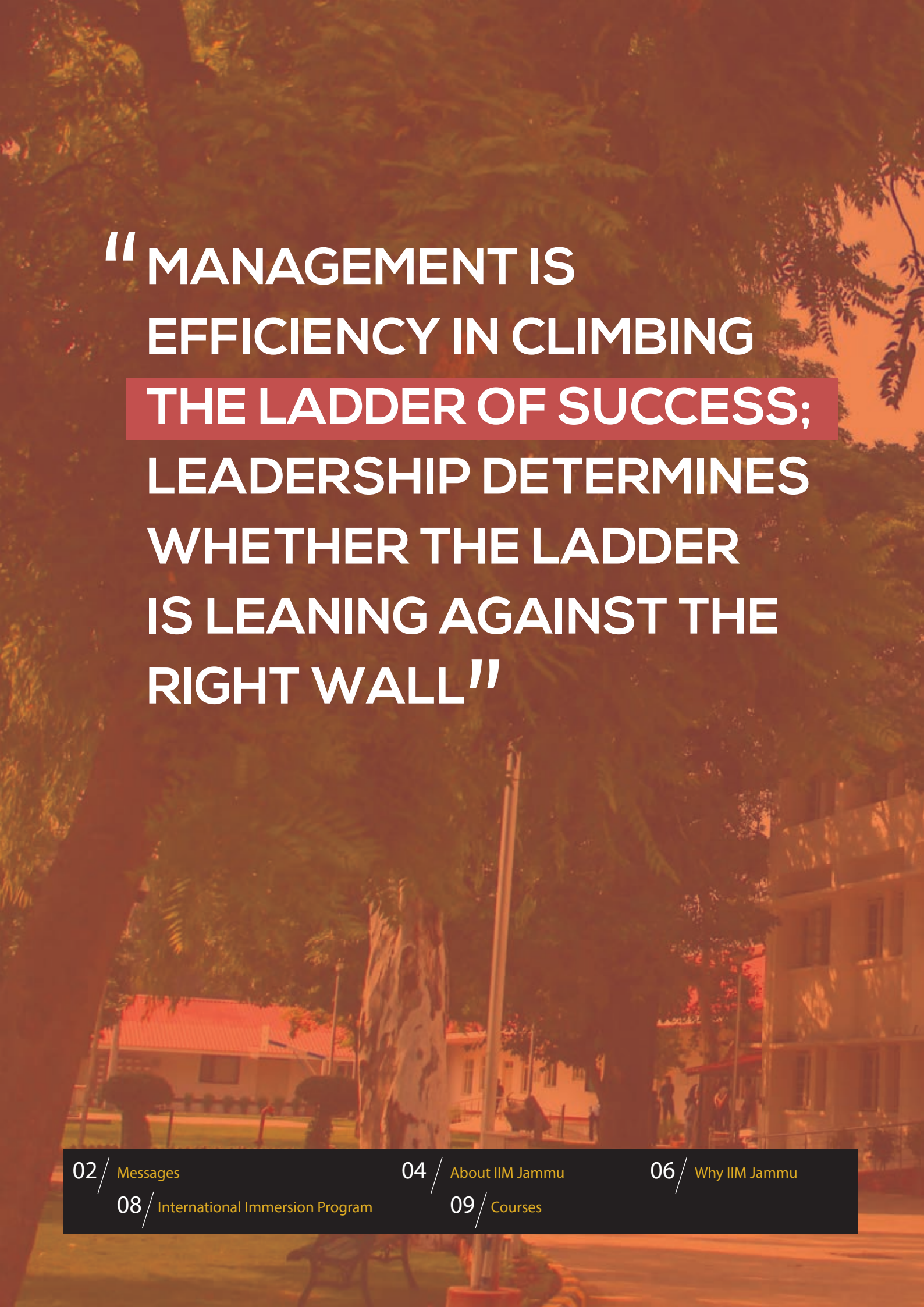


# **FINAL PLACEMENT BROCHURE MBA 2018-20**



**INDIAN INSTITUTE OF MANAGEMENT JAMMU**



**“MANAGEMENT IS  
EFFICIENCY IN CLIMBING  
THE LADDER OF SUCCESS;  
LEADERSHIP DETERMINES  
WHETHER THE LADDER  
IS LEANING AGAINST THE  
RIGHT WALL”**

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# MESSAGE FROM THE DIRECTOR



I feel immense pleasure in introducing to you the bright, young, and ambitious students of the two-year full-time residential Master of Business Administration (MBA) 2018-2020 program at the Indian Institute of Management Jammu.

We have set our motto as “It is the Knowledge that Liberates” and accordingly we strive to provide our students an environment filled with academic rigor and experience so that they emerge as great leaders, prepared to effectively tackle the challenges of the business world. Our students go through a rigorous admission procedure, and the curriculum puts them through situations that bring out the best in them.

Our vision is to become one of the top business schools in the country in the coming years and we have been constantly working towards fulfilling this mission. The Institute’s academically conducive

campus gives students the opportunity to learn the best-in-class management practices through not just classroom training, but also through interaction with renowned industry experts who grace our campus throughout the year.

A look at the profiles of the current batch will show that we have a good mix of both experienced and fresh minds from very diverse backgrounds. I strongly believe that our students would be a great asset to all the organizations visiting the campus, and I wholeheartedly endorse their capability in delivering the results as per the expectations. We look forward to establishing a deeper, stronger and mutually beneficial relationship with your esteemed organization.

**Prof. B. S. Sahay**  
*Director*  
IIM Jammu

# MESSAGE FROM THE CHAIRPERSON (PLACEMENTS)

Indian Institute of Management Jammu was established in 2016 by the Ministry of Human Resource Development. Our vision is to develop leaders and entrepreneurs who can perform globally to make a valuable difference to the society and the corporate world.

I feel very happy to present the 3rd batch of the MBA programme. The batch is a bunch of diverse and enthusiastic individuals eagerly looking forward to mark their presence felt in the corporate world. The batch has a right set of attitude and skills to be an asset for the organization employing them. The batch has also gone through international immersion programme which has helped them to develop a global perspective and an understanding of the cross-cultural environment.

I welcome all the recruiters to have an interaction with the new-age managers who are ready to make their mark in the field of business. I wish all IIM Jammu students a great professional life ahead.

**Prof. Happy**

*Chairperson (Placements)*

IIM Jammu



## THE IIM JAMMU BOARD

### CHAIRMAN

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CMD, MPK Group of Companies  
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Joint Secretary, (Mgt.)  
Ministry of HRD, Govt. of J&K

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Partner, Prosearch Consultants

**Mr. Mukund Walvekar**  
MBA (IIM Ahmedabad)  
Ex. Managing Director & CEO, Acer Ltd.

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Ph.D. (UCLA Anderson School of Management, California)  
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(IIM Ahmedabad)  
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Power

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B.Tech (IIT Kanpur),  
MBA (IIM Ahmedabad)  
Director, Noveltech  
Feeds

**Prof. B. S. Sahay**  
B.Tech (BIT Sindri),  
M.Tech & Ph.D. (IIT Delhi)  
Director, IIM Jammu



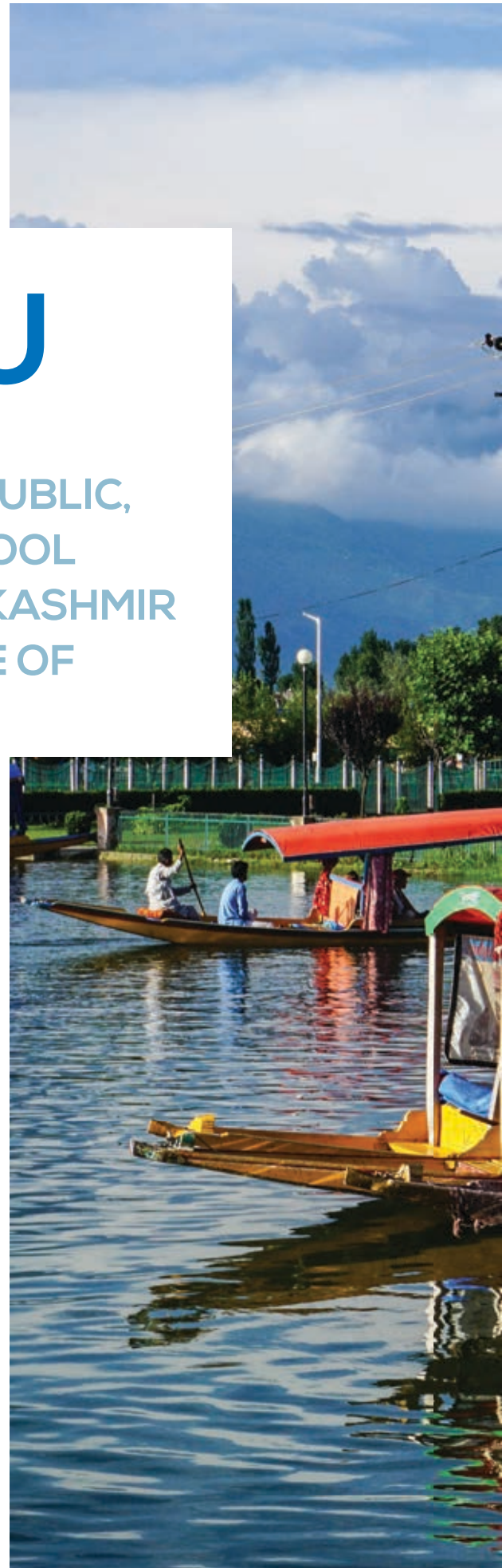
# ABOUT IIM JAMMU

IIM JAMMU, AN INSTITUTE OF NATIONAL IMPORTANCE, IS A PUBLIC, AUTONOMOUS BUSINESS SCHOOL ESTABLISHED IN JAMMU AND KASHMIR AS THE 20TH INDIAN INSTITUTE OF MANAGEMENT.

The IIM brand has now become synonymous with innovation, talent, zeal for success and contribution to management.

Building on this legacy, Indian Institute of Management (IIM) Jammu was established in the state of Jammu and Kashmir, by the Government of India in 2016. From the very beginning, IIM Jammu has set high standards for outstanding value-based quality education, high-quality research, executive education, consultancy and strong corporate as well as international linkages. The Institute also encourages, and subtly emphasizes contemporary research - concentrating on regional, national and global issues alike.

Presently, IIM Jammu operates from the Old University Campus, Canal Road, Jammu, with a new off-campus being set up in Srinagar. The proposed 200 acres of the state-of-the-art campus is coming up at Jagti, 14 Kms from Jammu City, about 16 Kms. from Jammu Railway Station and 18 Kms. from Jammu Airport. The new Campus will be a blissful mix of modern architecture, culture and heritage of Jammu and Kashmir.





A photograph of two men in dark suits and patterned ties. The man on the left has his arms crossed. A large, semi-transparent question mark is overlaid on the right side of the image. The text 'WHY IIM JAMMU' is centered in white, bold, sans-serif font.

# WHY IIM JAMMU



IIM Jammu, the youngest member in the IIM fraternity is established by the Ministry of Human Resource Development. We share the same curricula and academic rigor as top IIMs in the country which transforms budding managers into world-class business leaders. Our MBA program has all the salient features of the world-class management education delivered using andragogy by the best faculty in the nation.

## ACADEMIC RIGOR

- One of the most rigorous curriculums across IIMs
- Harvard case study pedagogy
- Excellent academic projects
- Class Presentations and Group Projects



## DIVERSE ELECTIVES AND WORKSHOPS

IIM Jammu strongly believes in developing contemporary skills among our students through various workshops and other interactive sessions which includes Data Analytics, Digital Marketing, Leadership through Literature, Soft-Skills etc.

# INTERNATIONAL IMMERSION PROGRAM

In order to develop cross-cultural awareness and global pursuit of academic rigor, IIM Jammu has included International Immersion Program (IIP) in its curriculum. During the International Immersion Program students are exposed to holistic views of business practices across different territories such as London, Berlin, etc.

In 2019, the students visited Germany where they got an opportunity to visit the Volkswagen plant in Wolfsburg. Experiences such as these provide a learning environment that equips today's managers to become future business leaders.

# STUDENT EXCHANGE PROGRAM

The International Student Exchange Program at IIM Jammu is based on a vision to provide a greater understanding of cross-cultural trade and business practices and to promote a cultural interchange of ideas.

Our alliances present an excellent opportunity for students to live and study in various nations and gain a deep insight into international business dynamics. It is a one-semester program in a foreign institute which provides students a big leg-up in pursuing their future goals. Thus preparing students for the global business environment.



## FINANCE

- Advanced Financial Reporting and Analysis
- Financial Derivatives
- Investment Analysis and Portfolio Management
- Business Valuation
- Commercial Bank Management
- Mergers Acquisitions & Corporate Restructuring
- Investment Banking
- Financial Statement Analysis
- Project Finance
- Strategic Cost Management



## OPERATIONS

- Lean Enterprise
- Project Management
- Operations Strategy
- Total Quality Management

# COURSES

The two-year full-time Master of Business Administration (MBA) is widely acknowledged as an epitome of academic nourishment. The course curriculum has been designed by emulating the best practices at institutions across the globe. Its main objective is to develop young men and women into competent professional managers, capable of working in any sector of organized activity, proceeding leadership and achieving excellence in performance while contributing to the welfare of the larger society.

## CORE COURSES

- Communications for Management
- Legal aspects in Management
- Quantitative Analysis for Management
- Financial Reporting and Analysis
- Information Technology Concepts
- Managerial Economics
- Marketing Management
- Behavior in Organizations
- Designing Work Organizations
- Macroeconomic Environment
- Management Accounting
- Operations Management
- Written Executive Communication
- Financial Management
- Human Resource Management
- International Business Environment
- Management Information Systems
- Strategic Management
- Supply Chain Management



### HUMAN RESOURCES

- Talent Acquisition
- Learning and Development
- Counselling Skills for Managers
- Performance Management System



### ANALYTICS

- Big Data Analytics
- Marketing Analytics
- Supply Chain Analytics



### GENERAL MANAGEMENT

- Strategic Alliances
- Mergers and Acquisitions
- Strategy Simulations using CESIM
- Management Consulting



### MARKETING

- Consumer Behavior
- Product and Brand Management
- Sales and Distribution Management
- Digital Marketing
- Advanced Marketing Research
- B2B Marketing
- Pricing
- Strategic Marketing
- Customer Relationship Management

# FACULTY

**Prof. B.S. Sahay**

Ph.D., IIT Delhi  
Operations & Systems

**Prof. Happy**

Ph.D., IIT Roorkee  
OB & HRM

**Prof. Mamta Tripathi**

PhD IIT Guwahati; Post-Doc,  
IIM Calcutta  
OB & HRM

**Prof. Manoj Kumar**

Ph.D., Shailesh J. Mehta School  
of Management, IIT Bombay  
Finance and Accounting

**Prof. Muqbil Burhan**

Ph.D., IIT Delhi  
Business Policy & Strategy

**Prof. Nakul Parameswar**

Ph.D., IIT Delhi  
Business Policy & Strategy

**Prof. Rashmi Ranjan Parida**

Ph.D., IIT Kharagpur  
Marketing

**Prof. Rashmi Singh**

Ph.D., IISc Bangalore  
Operations & Systems

**Prof. Sarbjit Singh**

Ph.D., IIT Kanpur  
Economics & Business  
Environment

**Prof. Shawn Mathew**

FPM (Ph.D.), IIM Ahmedabad  
Marketing

**Prof. Sunil Kumar Jauhar**

Ph.D., IIT Roorkee; Post-Doc,  
Ryerson University, Canada  
Operations & Systems

**Prof. Vikas Pandey**

FPM (Ph.D.), IIM Lucknow  
Finance and Accounting

## VISITING FACULTY

**Prof. Ajay Garg**

IIM Lucknow

**Prof. MadhuVij**

FMS Delhi

**Prof. Amandeep Dhir**

Aalto University, Finland

**Prof. Padmalatha Suresh**

DMS Consultancy

**Prof. Amar Saxena**

IFMR Chennai

**Prof. Prakash Singh**

IIM Lucknow

**Prof. Archana Shukla**

IIM Lucknow

**Prof. Renuka Kamath**

SPJIMR Mumbai

**Prof. Ashutosh Dash**

MDI Gurgaon

**Prof. Sachin Kamble**

NITIE Mumbai

**Prof. Cyril Foropon**

Montpellier Business School  
(France)

**Prof. Suresh K Jhakar**

IIM Lucknow

**Prof. Indranil Biswas**

IIM Lucknow

**Prof. Surrinder Nath Raina**

MDI Gurgaon

## KNOWLEDGE ICONS





# STUDENT COMMITTEES



## STUDENT COUNCIL

The Student Council at IIM Jammu shoulders the responsibility of promoting students' welfare concerns. These are non-academic in nature such as hostel accommodation, student amenities, etc. The council is the supreme body of the student fraternity and it strives in all possible ways for the better future for students of IIM Jammu.



## SPORTS COMMITTEE

Sports not only help in maintaining physical fitness and well-being but also inculcates important traits of being a team player. These traits guide students in handling stressful environments in professional and personal domains. The Sports Committee organizes and encourages students to participate in inter-institutional sports activities and win accolades for IIM Jammu.



## CORPORATE COMMUNICATIONS COMMITTEE

The committee aims to portray a splendid image of the institute by promulgating the academic events and cultural activities. It also aspires to forge a reciprocating relationship with various media houses for the purpose of networking and social assimilations.



## INFRASTRUCTURE COMMITTEE

In a newly built campus such as IIM Jammu, infrastructural challenges may pop-up on a regular basis. To overcome these challenges, the committee is in place which consults with the competent authorities to improve infrastructural resources of the institute to the possible extent.



## PLACEMENT COMMITTEE

Providing benchmark education to the student is the core focus of IIM Jammu which is assured through the vetted PGP curriculum and innovative pedagogy. However, we feel that when students join the educational institution they have an aspiration to be placed in reputed organisations preferably through campus recruitments. In this context, the placement committee of IIM Jammu strives its best and contributes optimally to the aspirations of students.



## INDUSTRY INTERACTION COMMITTEE (IRC)

The committee works to explore and establish relations between Corporates and IIM Jammu. It organizes guest lectures, leadership talk-series and several other programs which enhances the placement opportunities for the students.



## SOCIAL RESPONSIBILITY COMMITTEE

The Social Responsibility Committee lays its emphasis on the continuous amelioration of society. Our vision is to disseminate the values of sustainable development among the students and make them aware of their moral responsibilities towards society. We strongly believe that as a socially responsible individual we can make a happier and healthy nation.



## CULTURAL COMMITTEE

The Cultural Committee attempts to capture the skills of the students by offering them a platform to portray their inner creativity. The committee aims to provide experiences for the students to appreciate the multi-cultural diversity of our society. Various exciting and entertaining events are organized, for which IIM Jammu has a strong and dedicated team.



## DISHA COMMITTEE

Development of professional competencies and diversified skills are the cornerstones of any career ladder. This responsibility is borne by the Disha Committee. The committee organizes various career-boosting programs which eventually brings benefits to the students in honing their placements and develop their skills such as Soft-Skills, CV writing, group discussions, mock interviews, etc.



## ACADEMIC COMMITTEE

The committee is the voice of students in all academic-related matters. It acts as a mediator between the students and faculty members. The committee provides valuable recommendations to the PGP office regarding the scheduling of various academic activities. It keeps the students aware of upcoming academic activities and associated rules. It also oversees the library facilities and fosters a healthy academic environment.





## INTERNATIONAL RELATIONS COMMITTEE

We believe it is important for aspiring business leaders to gain both international exposure and perspective.

The IRC facilitates the Student Exchange Program (STEP) for both incoming and outgoing students ensuring that the program is a success. It works for the establishment of new academic alliances with universities of global eminence and strengthening ties with existing partners, thereby developing a good partner network. It ensures that the students are exposed to a highly enriching international business culture.



## ALUMNI COMMITTEE

A strong Alumni bond is the testimony of success for any elite institute. The Alumni Committee of IIM Jammu operates to strengthen the bond between the institute, current PGP students and the Alumni. The purpose of the committee is to foster a mutually beneficial relationship between existing students and alumni. The committee aims to position a culture that will maintain and enhance a highly engaged and vibrant community of alumni right from the start.



## MESS COMMITTEE

When we live away from home, the main thing which we miss is the home-cooked meal. No one can match the quality of food as one's mom makes. The mess committee of IIM Jammu is dedicated to providing the students with the quality meal in order to lessen the nostalgia of home-cooked meal.

Mess committee is an important committee which makes the hostel life of the students memorable.

The mess committee deals with the coordination with vendors, inventory management, shop floor operations, effective communication, and public relations, cost saving. The skills of mess committee range from marketing, finance, operations to human resources management.





# STUDENT LIFE



The Post Graduate Program at IIM Jammu offers a very practical approach for its students to learn and unlearn various skills and knowledge that will help them in becoming a great manager. Be it any field – Marketing, Finance, Human Resource, Operations, the institute has eminent faculties that have expertise in each domain they teach their students. Faculty here really focuses on the pedagogy to inculcate critical thinking skills making a person more creative and think about innovative ideas in a more comprehensive manner.

The institute has an amazing campus just like the place Jammu and is situated in the heart of the city. Furthermore, the institute will soon have state-of-the-art campus with all the amenities like technologically advanced classrooms, hostels, faculty residence required to establish a world-class institute. Due to its geographical advantage and having Kashmir just in the intimate vicinity, students have a wide range of opportunities to explore more and be mesmerized by the serene and lush green, picturesque beauty all within reach of just a few kilometers.

The institute also conducts various events like HR Conclave and CEO conclave every year which provides a platform for a conglomeration of thoughts and exchange of experience and knowledge by eminent industry stalwarts about the changing face of the business world.

# STUDENT CLUBS

## FINANCE CLUB - VITT



Finance Club of IIM Jammu is a student-driven career focused initiative. The primary objective of the club is to inculcate interest in finance. The activities are scheduled in a manner which helps the students prepare in their placement season. The initiatives of the club are designed towards giving students a practical approach in finance.

## OPERATIONS CLUB- OPSCAPE



OpScape, the Operations, and Supply Chain Club aim to promote knowledge and awareness in the field of Operations Management and Supply Chain among the student community. OpScape conducts events specifically designed to spread awareness about the fact that Operations Management forms a vital part of every sector, not just the shop floor. The club conducts popular simulation games, case study competitions, and certification programs focused on operations and supply chain.

## MARKETING CLUB-VIPRAN



Vipran, the Marketing Club of IIM Jammu works endlessly in order to serve IIM Jammu students to participate in activities that enrich student's exposure to marketing in the "real world" and keep them abreast with the latest happenings in the said domain. It provides a platform which serves as a center for creativity, excellence for all those who have an unwavering passion and love for marketing.

The Marketing Club meets every Monday where we organize competitions, knowledge sessions by industry experts, and share the latest trends in Marketing, facilitating a profound understanding of the domain.

## CONSULTING CLUB - CONSULENZA



Cosulenza is a student-driven club of IIM Jammu. The club aims to equip the students with a structured approach to make informed decisions on management consulting careers, which is going to help them in building successful careers in consulting domain and opportunities to promote their all-round development.

It aspires to help students develop an understanding of the profession by bringing avenues of industry interaction, panel discussions, live projects, case competition, and organizing events.

The club anchors these efforts by creating forums for aspirants to learn and imbibe skills and best practices from industry experts and harnessing initiatives that enable students to apply the theoretical learning into practical applications

## QUANTALYTICS CLUB



Quantalytics, the quant, and analytics club aims to promote knowledge and awareness in the field of Quant and Analytics among the student community. Quantalytics conducts events specifically designed to spread awareness about the role played by Quants and Data analysis in effective decision making. The club conducts workshops and discussions focused on the application of Quant and Data Analysis concepts on business scenarios.

## HR CLUB



HR Club is an initiative of HR enthusiasts of IIM Jammu. The club provides a platform to help students to interact on the latest HR events in corporate and academics. HR club helps students in preparation for interview and career guidance. Since inception, the club has taken many initiatives like midnight sessions, guidance session, etc.

## ENTREPRENEUR DEVELOPMENT CELL



The objective of this cell is to develop spirit of Entrepreneurship among the students. ED Cell wants to present a platform to the students of IIM Jammu where they can nurture their entrepreneurship skills and perform entrepreneurial activities, where they can interact with the entrepreneurs of today and learn from their experiences; so that they can groom themselves into a responsible and skilled leader, rather than just a management graduate.

## PHOTOGRAPHY CLUB - DRISHTI



The Drishti Photography Club at IIM Jammu provides an encouraging environment for all the photo enthusiasts to share their skills, experience, and passion. The members of the club will be exposed to leverage the opportunities for photography projects in collaboration with other committees to improve their creativity and knowledge. The Drishti Club plays an integral role

in making the events of IIM Jammu successful and memorable. Our club also helps in turning

the hobbies into passion by providing support and assistance with photography.

# HR CONCLAVE

IIM Jammu organized the 2nd HR Conclave, on 30th & 31st August 2019 on the theme HR 4.0 – Discovering the HR landscape 2030. It provided a platform where various industry experts and academicians came together to collaborate and exchange ideas so as to recognize the strategies that can be adopted to shape the future of Human Resource.

Industry 4.0 brought with it a wave that made the modern-day firm relies heavily on interconnectivity, automation, machine learning, and real time data. Though, the data sharing has enhanced decision-making processes and interconnectivity has enabled a faster and better company ecosystem, the biggest challenge firms face today is the need for connectedness and access to real-time insights across processes, partners, products, and people. While the data requirements are managed by technical tools like big data analysis the connectedness part requires a high degree of human intervention. That is where HR 4.0 comes into play! Human resource like other aspects of industry is not untouched from the effects of industry 4.0. This will make HR focus more on strategic objectives while automating the routine work. With access to real time data, advanced prediction models and high connectivity, the key differentiator for company growth will be deciphering patterns in data to decode changes and align decisions quickly. This would require the HRs to be more flexible and responsive, this is the key challenge that HR 4.0 is expected to face.

The conclave explored the issues mentioned below as subthemes:

01

**Future of Work  
– Redefining  
the workplace**

02

**Workforce  
Readiness  
– Towards a  
future-ready  
workforce**

03

**Redefining  
Diversity and  
Inclusion –  
building a more  
inclusive**

04

**Innovations  
in HR  
Processes**

05

**Future  
Leadership –  
Breaking the  
glass ceiling!**

06

**HR and  
Organizational  
Performance**

07

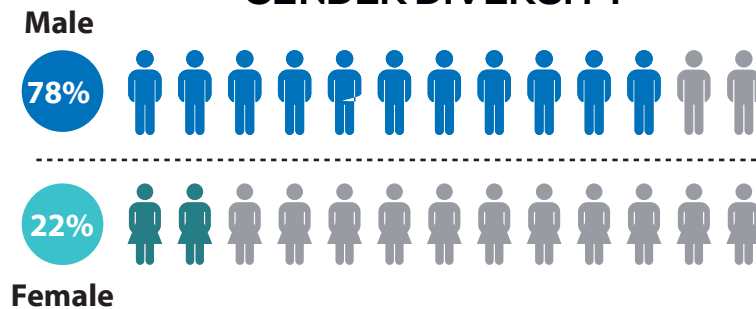
**Employee  
Engagement  
and  
Experiences.**



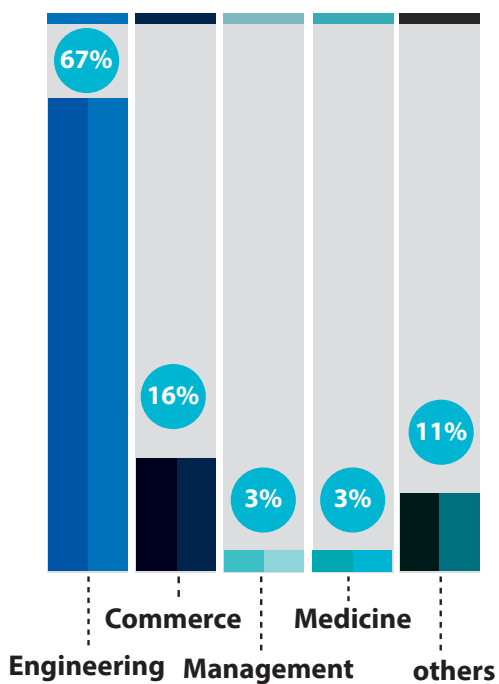
# BATCH PROFILE 2018-20



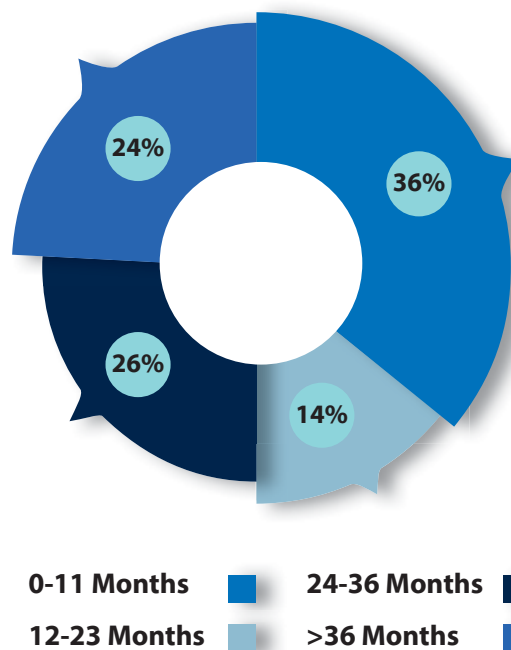
## GENDER DIVERSITY



## EDUCATIONAL DIVERSITY



## WORK EXPERIENCE



# MBA 2018-20





### Aashi Tayal

B.Sc (Chemistry) (Honours),  
Miranda House, Delhi

#### Summer Internship :

**Schneider Electric India Pvt. Ltd.**  
Credit Management Intern

Aashi being one of the youngest and the top 5 scorers in the batch proved her competence in interpersonal, communication and analytical skills. She received accolades from the top management for her valuable inputs during her summer internship in Schneider Electric India Pvt. Ltd. In addition to her affable personality and professional demeanor, she has an excellent track record which was even applauded by the 'MHRD' and 'CBSE'. She showcased her leadership abilities by being a core member of the Media Relations Committee, Disha Committee and Promotions head for HR Conclave team. She realizes her social responsibility and believes in empowering weaker sections of society; she did her bit by being part of Enactus and Chaany NGO.



### Abdul Baji

B.Tech (Electrical),  
Institute of Technology, Nirma  
University, Gujarat

#### Work Exp. : 24 months

**Uber - Operations Coordinator (3 months)**

**Helping Homes Services - Cofounder (21 months)**

#### Summer Internship :

**V-Guard**  
Marketing Intern

Innovator and entrepreneur, Abdul has a strong command of business and management principles as they pertain to development, resource allocation, customer handling and leading others. He aspires to become an efficient and successful management consultant. He identified problems in distribution channels of V-Guard and successfully launched a campaign during his internship. In his leisure, he loves to explore places and read books. He is currently serving as Placement Coordinator at IIM Jammu.



### Aditya Nilesh Doshi

B.Com,  
H.R. College of Commerce & Economics,  
Mumbai University, Maharashtra

#### Summer Internship :

**PNB MetLife**  
Investment Department Intern

A merit certificate holder in school, Aditya believes that victory is the child of preparation and determination. Curiosity, cooperation, ingenuity and tenacity are among his finest attributes. Strongly inclined towards finance, Aditya worked on valuing CRISIL as a part of his summer internship program. His sense of responsibility, capabilities of organizing and time management skills are clearly visible through his contributions and commitment towards the finance club of IIM Jammu. Aditya is a multifaceted person showing a lot of enthusiasm for cultural and extra-curricular activities. He is also fond of playing lawn-tennis and squash.



### Ajith Viswanathan Pillai

B.Tech (Electronics & Communication),  
SCTCE, Kerala  
M.Tech (Signal Processing), RSET, Cochin

#### Work Exp. : 47 months

**Mahindra Satyam (9 months),  
Jr. Software Developer.**

**GEC Baton Hill, Kerala, Barton Hill,  
Trivandrum (8 months)**

**Brillio (30 months), ERP Analyst (SAP)**

#### Summer Internship :

**HDFC Bank**  
Project Trainee - Relationship Manager

Ajith is best described as a composed and disciplined guy with good listening skills. Having worked as a SAP ABAP Consultant with vast onsite experiences, his work was recognized with "Brilliant of the Month" Award by his employer. He is highly passionate about teaching and has taken classes for M.Tech & B.Tech batches. He has proved academically as well with M.Tech first rank from M.G. University. He is currently serving as Placement Coordinator at IIM Jammu.



### Akshay Talreja

B.Tech (Electronics & Communication),  
Bansal institute of science and  
technology, Bhopal, Madhya Pradesh

**Work Exp. :** 42 months

**TCS(42 months), Application & API  
Developer**

**Summer Internship :**

**Flywidus**

Sales and Marketing Intern

*A consistent academic performer, Akshay is known for his team-building and time management skills. During his tenure at TCS, he has successfully delivered various projects such as Idea Money, My Vodafone App. He is a sports enthusiast with various awards in basketball and badminton. He is also an 'A' grade certified NCC cadet in the junior division. Adept with people management skills, Akshay is currently the member of Disha Committee. An avid Finance enthusiast, he aspires to build his career in Fintech domain.*



### Amit Choudhary

B.Com,  
SS Jain subodh PG college, Jaipur,  
Rajasthan

**Summer Internship :**

**HDFC Bank**

Relationship Manager

*An adaptive and introspective personality, Amit is self-motivated and someone who believes in results. From being an entrepreneur to a management student, he has honed his leadership skills and has developed managerial approach. Being a core member of Entrepreneurship Development Cell, empowering budding entrepreneurs has been his key driver. Amit has been associated with HDFC Bank during his summer internship and completed 2 projects on retail and digital banking. Consumer behaviour and brand dynamics are things which fascinate him and he aspires to build his career in this domain.*



### Ankush Gandharv

B.Tech (Computer Science),  
Maharaja Agrasen Institute of  
Technology, Delhi

**Work Exp. :** 3.5 months

**Shyam Plastic (3.5), Senior Supervisor**

**Summer Internship :**

**HDFC Bank**

Relationship Manager

*Learning from experience is what defines Ankush. His experiential learning began by managing his own start-up where he had learnt the roots of running a business. He proved his multitasking ability by completing various live projects offered by renowned companies such as Wilmar Adani, Polaris India. He interned at HDFC Bank as a Relationship Manager and is currently serving as a member of the Sports Committee and HR club of IIM Jammu. Passionate about cricket, he had played for a cricket club named Vogular Club and had also represented his school in the zonal tournament.*



### Anurag Patel

BMS (Management Finance),  
K.P.B Hinduja College of Commerce and  
Economics, Maharashtra

**Summer Internship :**

**HDFC Bank**

Digital Banker

*A perfect blend of great academic excellence with competent sporting skills is what makes Anurag unique. He is a management graduate equipped with the nuances of team building skills. He has done a research study on "Commodity market in India" during under graduation, which received many accolades from his peers and professors. He is the core member of Disha committee at IIM Jammu and has managed several workshops and training programs organized by industry experts and consultants. During his internship at HDFC Bank he was responsible for bringing more than 150 customers on digital platform.*



### Archit Abhishek

B.Tech (Naval Architecture and Ocean Engineering),  
School Of Engineering, CUSAT, Kerala

**Work Exp. :** 45 months

**Tata Consultancy Services Ltd.(45 Months)**

**Summer Internship :**

**Kale Logistics Solutions Pvt. Ltd.**  
Marketing and Operations Intern

*At TCS, Archit has had varied experience from being a developer to a module lead. He was responsible for developing cloud based web applications for a US based client. Given his excellent analytical and interpersonal skills, he was selected as member of Predix Centre of Excellence team that pioneered digital projects in his account. As a core member of the Placement Committee at IIM Jammu, he has successfully shouldered the responsibility of facilitating association with the corporates. He has a keen interest in Indian history and polity and loves to blog in his free time.*



### Arit Sengupta

B. Tech (Naval Architecture and Ocean),  
Indian Maritime University,  
Visakhapatnam, Andhra Pradesh

**Work Exp. :** 36 months

**Indian Register of Shipping,  
Assistant Surveyor (36 Months)**

**Summer Internship :**

**JSPL**

Supply Chain Intern

*Characterized by a calm mind and an ability to prioritize. A consistent academic performer having won the "University Gold Medal" at Indian Maritime University and various scholastic awards throughout his academics. Arit is deeply inclined towards Mathematics and is adept in analytical and logical reasoning skills. Having worked at one of the leading classification societies of the world, he is capable of working under strict deadlines and is adaptable to any environment. These skills were demonstrated in his summer internship at JSPL wherein he worked on Lean management. He is also a member of Operations club and the founder of Quant and analytics club at IIM Jammu. He is also a blogger and a movie buff with a keen interest in culinary arts.*



### Arijita Das

BDS (Dental),  
Manipal college of dental sciences,  
Karnataka

**Work Exp. :** 36 months

**Fine dental clinic (36 Months)**

**Summer Internship :**

**Myntra**

Product Manager-Growth Hacker

*Arijita is a resourceful and dedicated individual who likes to tackle challenges. Her work experience as an entrepreneur and health care practitioner has equipped her with a rational and analytical approach to manage different situations. Her past experience has honed her interpersonal and communication skills. In her spare time, she likes to scuba dive, learn different languages and learn culinary skills. She is fluent in French and Bengali.*



### Arjab Sarkar

B.Tech (Civil),  
Kalinga Institute of Industrial  
Technology, Bhubaneswar, Odhisa

**Work Exp. :** 47 months

**Shapoorji Pallonji & Co. Pvt. Ltd.  
(24 Months), Engineer-Planning  
Thikana (23 Months), Engineer-Design  
And Planning, Site Manager**

**Summer Internship :**

**Mediciprim Fintech Pvt. Ltd.**

(Product/Marketing/Research Intern

*"Arjab lives by the mantra- "Act as if what you do makes a positive difference". He's a highly focussed, ambitious and energetic person. A consistent academic performer, he ranked among top 8% in GATE 2014 and also cleared Tier-III of SSC-CGL. 4 years of rich experience in project management has cultivated in him an analytical mindset and problem-solving abilities in critical and dynamic situations. A seasoned team builder and strategist, Arjab has expertise in project planning & monitoring, material management, logistics and operations in construction industry. He garnered profound knowledge in fintech industry during his summer internship with MediciPrim Fintech. He is an avid follower and speaker of geo-politics. He's a member of the student council and has served in various clubs and committees. He loves mountaineering, trekking and travelling."*



### Ashutosh Gupta

B.Com (Honours),  
Ramjas College, Delhi

**Work Exp. :** 21 months

**Nutrispace.in (12 months)**

**Vishal Megamart Pvt Ltd (9months),  
Planning and Allocation Executive**

**Summer Internship :**

**Decathlon Sports India Pvt Ltd.**

Logistics Intern

*Being a charismatic people person, Ashutosh has been a consistent performer throughout his academic career. He is quite adaptive to any work environment and is very serious about his deadlines for promised deliverable which made him earn two Excellence awards in a row at work. During his internship at Decathlon, he has successfully completed 2 projects related to Human Piloting, Warehouse Space Management and assisted in E-Commerce setup. Pragmatist by nature, he has predilection for finance and operations. "Face every situation with a smile" is what he stands by.*



### Avinash Saini

B.Sc (Honours) (Computer Science),  
Hansraj College, Delhi

**Summer Internship :**

**Allkonnnect Pvt. Ltd.**

Marketing Intern

*From organising cultural events in college to co-founding a start-up, Avinash has inculcated a great sense of business acumen coupled with people management skills. He is a creative thinker who believes in taking the road less travelled with courage & determination. Endowed with a sense of responsibility, he is currently the core member of the Infrastructure Committee. During his summer internship, Avinash worked under the direct mentorship of the co-founder and was highly appreciated for his out of the box ideas. An avid marketing enthusiast, he aspires to build his career in this domain.*



### Beeram Harsha

B.Pharmacy (Hons) from BITS Pilani  
Hyderabad Campus

MSc (Hons) Mathematics from BITS  
Pilani Hyderabad Campus.

**Work Exp. :** 31 months

**Sri Vighna Raja Junior College,  
Venkatagiri (31 Months)**

**Summer Internship :**

**HDFC Bank**

Relationship Manager

*"The only way to do great work is to love what you do" is Beeram's mantra which he assimilated from his role model Steve Jobs. Being an alumnus of BITS Pilani he is a consistent scorer in academics and excelled especially in mathematics and physics. By lecturing and training hundreds of students he enhanced his abilities in people management and leadership skills. As a topper of his school in the tenth standard, he is diligent and has excellent analytical skills. His distinct academic background with a bachelors degree in pharmacy and a masters degree in mathematics forged his personality to be versatile and adaptive. He also has various certification under his belt in the areas of finance and operations. Being a strong follower of Steve Jobs, he is dedicated and conscientious.*



### Binoy Show

B.Com (Honours),  
Acharya Girish Chandra Bose College,  
Calcutta University, West Bengal

**Work Exp. :** 36 months

**TCS ( 18 months)**

**Fitch Ratings (18 months)**

**Summer Internship :**

**OYO Rooms**

Business Intern

*A self-starter with a learner attitude towards life. A Bit old school and believes hard work coupled with sincerity leads to victory. These believes were major drivers of his success during his 3 years at TCS and Fitch Ratings. While pursuing MBA, he recognized the value of perseverance, which not only helped him in his academics but also facilitated him winning case competitions and surpassing everyone's expectations while undergoing his internship at OYO. He always strives for the end goal being it an individual endeavor or as part of a team, and strongly believes in personal sacrifices for reaching the desired goal set by the team. But at the end of the day he is just a simple guy with some simple dreams.*



### Garima Chawla

B. Com (Honours),  
Dyal Singh College, Delhi University

**Work Exp. :** 18 months

**KPMG Resource Centre Pvt. Ltd. (18 Month), Audit Associate**

**Summer Internship :**

**Wockhardt Ltd.**

HR Intern

*"If you don't try, you ensure failure; but if you try, you only risk failure" is the mantra of Garima's life which motivates her to take new challenges in life. A certified Competent Leader from Toastmasters International, she possesses a great passion for public speaking. She has served as VP PR and VP Education in Toastmasters Club. During her corporate experience in KPMG, she has been awarded KUDOS and SUPER TEAM award for her diligence and team player skills. She was the second runner up in HULT Prize campus round. She has also worked on Live Project with Cobodh on Corporate Trainings. Currently she is serving as Placement Coordinator at IIM Jammu.*



### Gaurav Singh Kushwaha

B.E (Electronics & Telecommunication),  
Konkan Gyanpeeth college of  
Engineering, Maharashtra

**Work Exp. :** 12 months

**Miles software solution Pvt Ltd**

**Summer Internship :**

**Pinnacle Capital Solution Pvt. Ltd.**

Finance Intern (Credit analyst)

*Infused with enthusiasm and optimism, Gaurav is keen to learn and implement managerial skills in real life. He worked as liaison between developer and client, Demonstrated various financial products to clients (Barclays, ICICI, SBI, Kotak etc.), He interned in Pinnacle capital solution pvt ltd which helped him to excel in credit analysis. He is a team player, Fun loving and loves to play indoor and outdoor games. Currently he serves as the sports secretary, Member of Students' Council at IIM Jammu.*



### Gokul Vanniar

B.Tech (Civil),  
SRM University, Chennai

**Summer Internship :**

**Wockhardt Ltd.**

HR Intern

*Exploring new opportunities and learning is something Gokul is known for. Interested to build a career in HR and for the same he has participated in many HR competitions conducted by institutes. He was a finalist in Helic HR case study competition conducted by IIM Lucknow. As HR intern at Wockhardt Pvt. Limited, he worked on "Updating Standard Operating Procedure" project and other interim projects. As a team player he is member of International Relations Committee and Photography Club of IIM Jammu.*



### Hafis Javed

B.Tech (Civil),  
College of Engineering Trivandrum,  
Kerala

**Work Exp. :** 13 months

**Pole to Win India (7 months), Technical Support Executive**

**Rest in Nature Resort (6 months), General Manager**

**Summer Internship :**

**VLCC**

Sales and Marketing Intern

*Besides being characterized by astute abilities, Hafis is known for his reasoning and analytical skills. He was accoladed by the senior management for the contributions made during his summer internship in VLCC. Delivering high quality service while working in the diverse fields proves him to be a diligent, adaptable and competent person. A quick learner and academic performer, he excelled in various National and State level Olympiads. He is a team player who is adept at prioritizing tasks and achieving goals.*



### Iqra Khan

B.E (Computer Science),  
Medicaps institute of science and  
technology, Indore, Madhya Pradesh

**Work Exp. :** 35 months

**AMDOCS(35 months), Software Engineer**

**Summer Internship :**

**Mapro Foods**

Sales Intern

*With her astute abilities of handling odd and complex situations during her international stint to Mexico, Iqra was appreciated by the top management in AMDOCS. She won Spot award for bringing in innovation tool into a project and motivating the team members to use it. With a flare towards volunteering and managing events, she has been a part of various core committees and clubs in her college. She has won several awards in literary and debating competition. As a Sales Intern during her tenure in Mapro Foods, she got an opportunity of working in the sales and marketing division of FMCG industry.*



### Jyoti Shankar Biswas

B.Tech (Electrical),  
Adams Institute of Technology, Kolkatta,  
West Bengal

**Summer Internship :**

**Flywidus**

Brand Engagement

*Dedicated and inspired towards his work, Jyoti Shankar is versatile, diligent and has excellent analytical skills. Coordinating and organizing various cultural events during his graduation enhanced his leadership and managerial skills. He can handle any situation of conflict and also has the ability to work under pressure.*



### K P R SriHarsha

B.Tech (Computer Science),  
CMEC, JNTU Hyderabad, Telangana

**Work Exp. :** 95 months

**Bank of America (44 months), Analyst  
I - Apps Prog**

**Oracle India Pvt Ltd (37 months),  
Associate Technical Engineer**

**HCL Technologies Ltd (14 months),  
Graduate Engineer Trainee**

**Summer Internship :**

**V-Guard**

Marketing Intern

*SriHarsha is a self-motivated seasoned professional with work experience in multiple domains like Finance, Health Sciences and Logistics. He has received several awards and appreciation from the LOB partners consistently. Being interested in improvements and automation, he has led the Innovation and Improvement league at Bank of America. He has completed his summer internship with V-Guard, Mumbai, in their ceiling fans division, where his role was to identify potential channel partners to increase the market share. Apart from these, SriHarsha participates in CSR activities and his other interests include travelling, cooking and running.*



### Kameshwar Dutt

B.Tech (Computer Science),  
Guru Ghasidas Central University,  
Chhattishgarh

**Summer Internship :**

**Mapro Foods**

Sales and Marketing

*With calm and composed attitude Kameshwar enjoys challenges and responsibilities in his life. Building trust and working in team is the key mantra of success for him. As a team leader he introduced a new event "Job Battle" in his college and as a team player he directed two short movies based on social issues and got applauded. He wants to continue his career in sales and marketing so he chose FMCG sector for Summer Internship where he worked with SE/SO and learned about the ground realities i.e. how market works and also about the different channels of distribution.*



### Kapil Verma

B.Tech (Electrical),  
Lovely Professional University, Punjab

#### Summer Internship :

**HDFC Bank**  
Relationship Manager

*Ambitious and adaptive person with an ability to gain new skills faster. An optimistic frame of mind helps him to remain calm and thrive in any environment. His inclination towards sports helped him to be a part of Sports committee, District's cricket team and School's table tennis team. His versatile and inquisitive nature makes him an intriguing person. He has also been an active member of Photography Club.*



### Karan Thakkar

B.Tech (Electronics & Communication),  
Birla Vishvakarma Mahavidyalaya,  
Gujarat

**Work Exp. :** 27 months

**TCS (27 Months), Project Management**

#### Summer Internship :

**MBAtrek Pvt Ltd**  
Product Development

*Karan believes in the quote "All our dreams can come true if we have the courage to pursue them." With an inclination for numbers, he scored a perfect 100 in Mathematics. He has 27 months of work experience in TCS in the field of project management. Committed to achieving employer's objectives, Karan has won TCS Gems Certificate of Appreciation 2 times in a row. He has prior summer internship experience at MBAtrek Pvt Ltd in product development. He has been a part of Toastmaster's Club for public speaking and Child Rights & You (CRY) as NGO volunteer. He is an avid blogger, reader and sports enthusiast. He has won several awards and certificates in prestigious case study competitions like Yes Bank Transformation Series, IRSC Resolve, etc.*



### Khumesh Meshram

B.Tech (Mechanical),  
ITM University, Gwalior, Madhya Pradesh  
M.Tech (Ceramics)

#### Summer Internship :

**HDFC Bank**  
Relationship Manager

*Along with the predilection for music, Khumesh successfully balances his studies and sports effectively. He has published research papers and submitted a thesis while pursuing his M-Tech, which has received accolades from his peers and professors. He did sales and market research for HDFC bank to effectively manage customer relationship during his summer internship. As a team player, he has participated in various basketball and volleyball tournaments during his graduation. Currently he serves as the President of Students' Council at IIM Jammu and shoulders the responsibility of acting as a bridge between authorities and students and also leads various clubs, committees and students' bodies.*



### Kolishetty Hemanth

B.Tech (Electronics & Communication),  
Jawaharlal nehru technological  
university, Hyderabad, Telangana

#### Summer Internship :

**HDFC Bank**  
Digital Banker

*An engineer by graduation, Hemanth is a man who wishes to strike a difference with his open minded approach. A conscious person, who wants to create value in his field, where very few have taken strides to explore and enrich, he is a keen observer with a calm mind. During his internship at HDFC, he received many accolades from the management for coming up with innovative ideas. With his out of box thinking and approach, he is very keen in becoming an entrepreneur. Hemanth received many accolades at school and college level for excellent academic achievements*



### Kumari Lisa

B.Tech (Civil),  
Institute of Technology, Guru Ghasidas  
Vishwavidhyalay, Chhattisgarh

**Work Exp. :** 27 months

**RITES LTD. (27 months), Civil Engineer**

**Summer Internship :**

**Sids Farm Pvt. Ltd.**

Finance Intern

*Perseverance is something Lisa has always applied for all her endeavours and has been a consistent performer in her academics. Having a corporate experience, she understands the functionality of organizations and easily adapts herself to new environment. She has interned at Sid's Farm Pvt Ltd., where she got to understand the different dynamics and scenario of costing and valuation. She believes in elevating the height of humanity in the eyes of Almighty. She has been a part of Make A Difference, to teach underprivileged kids and was a content writer for the events held at the same.*



### Mohit Kumar Yadav

B.Tech (Electrical and Electronics),  
Krishna institute of engineering and  
technology, U.P

M.Tech (Power Electronics) (NIT, Calicut)

**Summer Internship :**

**Safexpress Pvt. Ltd.**

Business Development Intern

*Diligence, perseverance and consistency have been prime focus throughout Mohit's academic life. He has a strong inclination towards analytics, by virtue of which he has authored research papers which are accepted by IEEE. He displays possession of good interpersonal and leadership skills. He is an avid follower of historical trends in global defense. He is adventurous and plays team building sports like football and cricket.*



### Mudit Mittal

B.Tech (Civil),  
National Institute Of Technology,  
Allahabad, Uttar Pradesh

**Work Exp. :** 48 months

**L&T Construction (48 Months)**

**Summer Internship :**

**Black Olive Ventures Pvt. Ltd.**

Real Estate Valuation Consultant

*A certified QMS Internal auditor with a sound knowledge of project execution, Mudit has a vast corporate experience of operation, supply chain management, project planning & cost benefit analysis in construction industry. He is described as a quick learner & team player with great analytical & reasoning skills by his colleagues. Pragmatist by nature, he has inclination towards Finance & Operations and interned as a real estate valuation consultant. He is a curious autodidact and has a strong zeal to accomplish his goals. He lives by a simple philosophy "A day without new learning is a day wasted".*



### Mustafa S

B.Tech,  
(Electronics and Communication)

**Summer Internship :**

**HDFC Bank**

Management Trainee

*Mustafa being a certified six-sigma green belt believes "Opportunities don't happen but you create them". Energetic, team player and perseverance are some characteristics which define him. He has been consistently good at academics and takes a great zeal in participating and organizing inter and intra college events. He has been instrumental in establishing the International Relations Office at IIM Jammu. He is also automobile enthusiast and loves travelling.*



### Namrata Sharma

B.Tech (Information Technology),  
National Institute of Technology,  
Durgapur, West Bengal

**Work Exp. : 20 months**

**IBM India Pvt. Ltd. (20 months),  
Application Developer**

**Summer Internship :**

**LoadShare Networks Pvt. Ltd.  
B2B Sales Intern**

*An active learner with excellent communication skills, Namrata has performed consistently well academically as well as professionally (at IBM). She has been felicitated by a Hindi Newspaper, Hindustan, for securing the 1st position in school in class XII. Driven by her passion to contribute to the society, she has worked as a volunteer for the Akanksha Foundation. During her internship at LoadShare Networks, she exhibited her competence in executing multiple projects, namely, costing for North East region vendors, initiating partner to partner sales, generating client leads and content creation. She is currently serving as the Placement Coordinator at IIM Jammu.*



### Naresh Bhole

B.Tech (Electronics & Communication),  
Terna Engineering College, Maharashtra

**Work Exp. : 31 months**

**Capgemini (31 months), Associate  
Consultant**

**Summer Internship :**

**HDFC Bank  
Sales and Marketing Intern**

*Highly energetic and team player, Naresh is a dedicated individual. He completed his Summer Internship in HDFC Bank in Sales and Marketing domain. During his tenure of 31 months at Capgemini, he gained substantial experience in IT in Salesforce. He is currently a part of International Relations Committee. He is interested in Analytics and Marketing domain. He demonstrated managerial and leadership skills by coordinating and organizing events for clubs and committees. He is an avid sportsperson and likes to play Carrom, Table Tennis. He is also a national level Carrom player.*



### Nawaz Waheed Iqbal

B.Tech (Civil),  
Veer Surendra Sai University of  
Technology, Burla, Odisha

**Work Exp. : 31 months**

**Accenture Solutions Pvt Ltd (31  
Months), Application Development  
Analyst**

**Summer Internship :**

**Maruti Suzuki India Ltd.  
Marketing and Sales Intern**

*Forged by his outward-looking and analytical role in Accenture, Nawaz has competent negotiating and task-oriented skills. From earning a civil engineering degree to working as a business analyst to working with Sales and Marketing team, he is a perfect example of a quick learner and a versatile personality. As a member of Industry Interaction Cell, Nawaz has shouldered the critical responsibility of corporate engagement activities with great diligence. During his internship stint at Maruti Suzuki, Nawaz helped the marketing team to revamp their customer loyalty program. An ardent marketing and analytics enthusiast, he aspires to build his career in this domain.*



### Nischal Upreti

B.Tech (Civil),  
Univeristy of Petroleum & Energy  
Studies, Dehradun, Uttarakhand

**Work Exp. : 40 months**

**RECPDCL, (10 Months), Civil Engineer  
L&T Technology Services, (30 Months),  
Executive Engineer**

**Summer Internship :**

**Small Industrial Development Bank of  
India (SIDBI)  
Strategic Finance Intern**

*Dedicated and Self Motivated, Nischal has a diverse experience of working both in Public & Private sector. He has delivered projects globally in O&G, CPG and chemical domains and his excellent project management and client interaction skills have been well appreciated in L&T, wherein he was awarded as a "Top Performer" for two consecutive year. He is also a recipient of "L&T TS young Manager-2018" award. Decision making & emotional intelligence have always been his forte. He also serves as a member of the Placement Committee in IIM Jammu.*



### Nishant Kumar

B.Tech (Electronics & Communication),  
National Institute Of Technology,  
Nagpur, Maharashtra

**Work Exp. :** 35 months

**IBM (35 Months)**

**Summer Internship :**

**WAVE Infratech**

Home Finance Intern

Result oriented professional with experience of 3 years as Oracle Application Database Administrator at IBM India Pvt Ltd. Skillful in troubleshooting, diagnosis and root cause analysis. Nishant is equipped with techno-managerial skills and good at liaising across functions. During his internship at Wave Infratech, he worked on Scope of Fintech in Housing Finance and Development of Credit Scoring model for Wave housing subsidiary NHHFDL. An ardent responsibility seeker and passionate in business development, Nishant is also a national level sportsperson with special inclination towards volleyball.



### Pankaj Kumar

B.Sc. (Hospitality & Hotel  
Administration),  
IHM Chandigarh, Chandigarh

**Summer Internship :**

**Mapro Foods Pvt. Ltd.**

Marketing And General Trade Intern

Pankaj is a creative and organized individual who stays open to new challenges. He has constantly shown his ingenuity and variety of people skills that he possesses as a member of the Mess Committee at IIM Jammu. He Interned at Mapro Foods Pvt. Ltd. and gained an essential learning experience in the marketing and management of retailers. He is also a founding member of the HR Club at IIM Jammu. Pankaj is a sports enthusiast and a nature lover and his hobbies range from painting and Sketching to cooking and bartending.



### Prachi Mathur

B.Tech (Electronics & Communication),  
College of Technology and Engineering,  
Udaipur, Rajasthan

**Work Exp. :** 33 months

**TCS (33 months), ECM developer**

**Summer Internship :**

**VLCC**

Marketing Intern

Well versed in navigating through the corporate ecosystem, Prachi possesses a great equanimity and leadership skills. Being an active member of the Industry Interaction Cell and two clubs, she continuously contributes to IIM Jammu with her dedication and integrity. With the same zeal that earned her achievements and the initiatives taken at the workplace, she aspires to be an intrapreneur one day. She interned at VLCC, identifying the challenges in distribution channels in Raipur and adjacent regions and developed a solution for enhancing sales in the region.



### Pragya Prafull

B.Com (Honours),  
Patna Women's College, Patna, Bihar

**Summer Internship :**

**HDFC Bank**

Relationship Management

Having a keen interest in accountancy and finance, Pragya is patient, detail-oriented and an enthusiastic learner. Having a creative instinct and an interest in art and craft, she has won many drawing competitions and was also a part of the design team for the 1st HR Conclave. She is a good team player and has successfully managed many events as part of the Cultural Committee at IIM Jammu. She is sincere, dedicated, and passionate about giving back to the society which made her associate with various NGOs in the past.



### Prateek Goyal

B.Tech (Electronics and Communication),  
Jaypee Institute of Information  
Technology, Noida, Uttar Pradesh

**Work Exp. :** 43 months

**Ericsson India Global Services (36 months), Network Engineer**

**Nokia solutions networks (7months), Network Performance Analyst**

**Summer Internship :**

**Ekvity Ventures LLP**

Research Analyst Intern

Prateek's 43 months stint at Ericsson and Nokia as network performance analyst has enabled him to possess astute analytical skills and modeled him into understanding the nuances of the business world better. He has been the recipient of prestigious "Rock-star Ace Award" at Ericsson consecutively for 2 quarters and has garnered multiple appreciations from Sprint-US senior management. Prateek is deeply inclined towards industry research and equity markets and is also looking after a few of his associates' investment portfolio. Currently, he serves as the core member of Disha committee. During his internship at Ekvity Ventures LLP, Prateek got the opportunity to work with portfolio management team which helped him of handling odd and complex situations.



### Praveen Kumar

B.Tech (Manufacturing),  
NIFFT - Ranchi, Jharkhand

**Summer Internship :**

**HDFC Bank**

Retail Relationship Manager

Positive attitude, enthusiastic and hard-working are the words that define Praveen. He likes to confront the challenges which life throws at him with wide grin. Owing to the above characteristics made him bag first prize in cognimation-2018, runner up in brand-o-mania quiz-2019 and was also awarded employability certificate in YMO-2019. He likes to keep himself updated regarding business current affairs.



### Ramprasad Rajalingam

B.E (EEE),  
Dr.Mcet ,Coimbatore, Tamilnadu

**Work Exp. :** 41 months

**Cognizant Technology Solutions (41 Months), Programmer Analyst**

**Summer Internship :**

**L&T IDPL**

Finance Intern

Pro-activeness, Performance and Excellence made Ram win the "Young Achiever's Award" during his career in Cognizant. He has also led the organizing team of his college fest, "Uddeshah 2k14" and took it to new heights. Apart from work he has ardent interests in cycling and exploring places.



### Sahitya Saxena

B.Tech (Mechanical),  
Lovely Professional University, Punjab

**Work Exp. :** 38 months

**Aspiring Minds Assessment Pvt. Ltd. (33 Months)**

**Perfectice Eduventure Pvt Ltd (5 Months)**

**Summer Internship :**

**Eukliea Technologies Pvt. Ltd. (Apnacomplex)**

Marketing Strategy Intern

Known for taking up responsibilities and delivering the best results, Sahitya is a part of the student council, cultural committee, marketing club and core team of the flagship event of the college. He is a critical thinker and has contributed to the development of essential products like AMCAT and AMDisha while working at Aspiring Minds. He also displayed leadership skills by taking the ownership of setting up the office and various processes while working at a US-based startup. Apart from contributing to the social cause, he likes reading biographies and travelling.



### Salil Verma

B.Tech (Mechanical),  
GLA University, Uttar Pradesh

**Work Exp. :** 12 months

**Bosch Limited (12 Months), Graduate  
Apprentice**

**Summer Internship :**

**WAVE Infratech**

Project Management Intern

*Salil is optimistic, enthusiastic and has a "can do" attitude. He believes that "The day you stop learning is the day you stop growing". He poses a high level of analytical and functional skills gained from his attitude of continual improvement and work experience in Corporate giant Bosch. His unique problem solving abilities make him stand out from others. During his internship as a Project Management Intern in WAVE Infratech, he successfully completed a project on Developing Construction Dashboard for various projects under WAVE group. He also participated and won national level basketball championship. His sportsmanship brings along a high level of discipline and punctuality into his personality.*



### Saurabh Pal

B.Tech (Electronics & Communication),  
Jaypee University of Information  
Technology, Solan, Himachal Pradesh

**Work Exp. :** 29 months

**CTS (29 Months)**

**Summer Internship :**

**ICICI Bank**

Marketing Intern

*A student with utmost confidence, Saurabh possesses an ambitious and affectionate personality. A zealous marketer, he is an active member of the Marketing Club of the institute and possesses great marketing intellect. He has always been pro-active in contributing towards the society by participating in many CSR activities and was a part of Cognizant's CSR team during his two and half years of work experience in IT industry prior to MBA.*



### Shashikant Nayak

B.Tech (Mechanical),  
Veer Surendra Sai University of  
Technology, Burla, Odisha

**Work Exp. :** 57 months

**L&T MMH IC, Assistant Manager -  
Corporate Centre (57 Months)**

**Summer Internship :**

**Pinnacle Capital Solutions Pvt. Ltd.**

Finance Intern (Credit analyst)

*Self-motivated, dedicated & a perfectionist by nature, Shashikant has excelled in corporate arena & was awarded "Top Performer" for his exceptional contributions to L&T. He has a rich corporate experience working alongside the VP as his Executive Assistant and Head-Corporate Centre for new product development. He has excellent verbal skills & has aptly demonstrated it by scoring 99.85 percentile in VA in CAT'17. Endowed with team leading & people management skills, Shashikant is currently the Placement Coordinator at IIM Jammu. He is also an active member of the Operations Club & Campus Ambassador for ISCEA (International Supply Chain Education Alliance). He aspires to be a leader of change.*



### Simran Verma

B.Com,  
ICFAI University, Jharkhand

**Summer Internship :**

**Fujitsu Consulting India Pvt. Ltd.**

Project Intern

*Simran has an organized mindset and approaches every task with a sense of discipline in order to achieve her goal. She has bagged the semester topper award consecutively for three semesters in her college. As a summer intern at Fujitsu, she worked towards creating policy effectiveness in the organization, formulated the dress policy, and also suggested a few solutions to attrition related problems. Apart from academics, she has proven herself to be a versatile, creative, and dynamic person by winning prizes in different fields like painting, skit, debate competition, carrom, and karate tournament.*



### Sonal Jain

B.Tech (Computer Science),  
ABES Engineering College, Uttar  
Pradesh

**Work Exp. :** 18 months

**Capgemini India Pvt. Ltd. (18 months),  
Senior Software Engineer**

**Summer Internship :**

**Small Industrial Development Bank of  
India (SIDBI)**

Financial Analyst

*Sonal is an IT professional with exceptional leadership, project management and team management skills. She is an expert technocrat. She has been, an event coordinator in various tech-committees, during her undergraduate program. At the same time, she was consistent in her academics too. She loves solving sudoku and puzzles. She did her internship in SIDBI as a finance intern.*



### Soumya Jain

B.Tech (Chemical),  
National Institute Of Technology,  
Jalandhar, Punjab

**Work Exp. :** 54 months

**Summer Internship :**

**JSPL**

Operations Intern

*Soumya Jain did his B.Tech in Chemical Engineering from NIT Jalandhar. Post this, he worked with Vedanta Aluminium Limited for 57 months where he led a team of more than 40 people. He did his summer internship from JSPL where he was instrumental in reducing the downtime activities in RUBM. Having worked extensively in manufacturing industry, adaptability is his innate quality. He is part of Industry Interaction Cell of IIM Jammu, which is responsible for establishing a corporate engagement channel between industry and institute. He is a fitness enthusiast and has a keen interest in dramatics.*



### Stitapragyan Kumar

B.Tech (Mechanical),  
KIIT University, Odisha

**Summer Internship :**

**HDFC Bank**

Relationship Management Trainee

*Enthusiasm, perseverance and congeniality is what defines Stitapragyan. He is very calm in nature and has the ability to adapt to changes very quickly. He is a quick learner and has been a part of the organizing committee of the college fest. Being a mechanical engineer, he has an inclination towards bike modification and bike riding. During his internship at HDFC Bank, he had planned a strategy to engage the customers with the banks' Digital Products. He also generated leads from different organizations to collaborate with the bank. His hobbies are cooking and playing games. He is also a part of Cultural committee, IIM Jammu.*



### Subin T. Sudhakar

B.Tech (Production),  
National Institute of Technology  
Tiruchirappalli

**Work Exp. :** 41 months

**S.V.Hitech Bearings Pvt (I) Ltd. (18  
months) Operation Manager**

**Aarti Industries Ltd. (23 months), Project  
Coordinator**

**Summer Internship :**

**V-Guard Industries Ltd.**

Marketing Intern

*Core values define a person and commitment towards goals defines Subin. His competitive spirit complementing his willingness to improve continuously and interest in marketing has helped him win corporate business level competitions like 'V-Guard Big Idea 2018' and on-campus competitions like 'Hult Prize 2018' as well. Subin has completed his Summer Internship in Vguard Industries Ltd. and has gained experience in analyzing the market prospects of digitalization for the company's product portfolio. His corporate experience has enhanced the capability to adapt into any environment with ease and has also improved his team building skills.*



### Sukirti Aggarwal

Business Economics,  
SGTB Khalsa College, Delhi

**Summer Internship :**  
**Pinnacle Capital Solutions Pvt Ltd.**  
Credit Analyst

*With highly attuned critical thinking skills and problem-solving potential, Sukirti has achieved a remarkable track record of academic success. Her expert content delivery and communication skills earned her the Best Speaker Prize in national level debate competitions. She interned at an NBFC and performed diverse roles there. Apart from all these, she is an avid follower of Badminton and has won several titles in the same.*



### Tanya Mongia

Science (Zoology),  
Zakir Husain Delhi College, Delhi  
University

**Summer Internship :**  
**HDFC Bank**  
Relationship Manager

*Known for a cheerful and energetic attitude, Tanya is highly dedicated and perseverant towards the roles she takes. Having been the Alumni Coordinator of her college, she possesses great interpersonal skills and knows how to maintain long-term relations. She demonstrated her skills during summer internship where she was able to persuade customers to try new products by communicating effectively. Her management and problem solving skills made her the member of core committee of the flagship event of her college. She is highly creative and has a keen interest in making and editing videos.*



### Vaibhav Sharma

B. Com (Honours),  
Kirori Mal College, Delhi University

**Work Exp. : 24 months**  
**Unique Collection (24 Months)**  
**Summer Internship :**  
**Eukliea Technologies Pvt. Ltd.**  
**(Apnacomplex)**  
Marketing Intern

*Management skills such as negotiations, team building, problem-solving and delivering results in critical situations are Vaibhav's forte, pertaining to his past experience of working in startups like ApnaComplex and MagicBricks to a big brand like Adani Wilmar. He has entrepreneurial experience of 2 years, handling various business and operational roles. Besides being a consistent academic performer, he was also a leading member of NGO 'BHUMI' and stood as the second runner up in "HULT PRIZE 2018". Currently, he is serving as a Placement Coordinator at IIM Jammu.*



### Vatsal Mittal

B.com,  
D.A.V College, Uttar Pradesh

**Work Exp. : 33 months**  
**Veenu Industrial Corporation (11 months )**  
**Mittal Enterprises (22 months )**  
**Summer Internship :**  
**PaytmBank**  
H.R Operations Intern

*Vatsal is a versatile and optimistic team player. His experience in his own start-up inculcated him with exceptional communication, leadership skills and unfathomable enthusiasm. He has won several accolades for consistent years in various sports which proves his possession of great equanimity and awareness of corporate ecosystem. "If you want to walk fast, walk alone. If you want to walk far, walk together" is his belief in life.*



### Versha Kaushik

B.Tech (Electronics and Communication),  
Ajay Kumar Garg Engineering College,  
Ghaziabad, Uttar Pradesh

**Work Exp. :** 32 months

**TCS (32 Months)**

**Summer Internship :**

**PNB MetLife**

Equity Research Intern

*A quick learner and star performer, Versha received Star-of-the-Month and On-the-Spot TCS Gems Award while working with TCS. She has good reading skills. She is enthusiastic about CSR activities and participated in various events during her tenure in TCS.*



### Vivek Kumar

B.Tech (Mechanical),  
Arya college of engineering & it,  
Rajasthan

**Work Exp. :** 20 months

**Rivigo service Pvt Ltd. (20 Months)**

**Summer Internship :**

**Safexpress Pvt. Ltd.**

3PL Intern

*Vivek exposure in the 2-year corporate world drove his passion toward problem solving with the help of analytics. His quantitative skill coupled with his dedication toward work helped his team to be star performer in Auto allocation project in Rivigo. He believes very religiously in "Continuous improvement as the key mantra". He has good listening ability and believe to develop as a strategist in nature. He is also a socially responsible person who loves teaching underprivileged student in his free time. He loves doing yoga and meditation for peace of mind.*



# TESTIMONIALS

## ALUMNI TESTIMONIALS

"My journey with IIM Jammu has been one of a kind. When I look back, I feel that my decision to take a break from my professional life to give a new direction to my career, led to an ever fulfilling experience at IIM-J. The institute has helped me realise my strength, explore new avenues and come out victorious from challenging situations. Apart from the continual support and guidance from the esteemed faculty, the learnings from my peers have been instrumental in shaping up my journey of "MBA-morphosis". Today, I am a proud alumni of IIM Jammu, realising my dream role of Product Manager and I give due credit to the rich IIM pedagogy for this."

~ Madhumanti Banerjee

## RECRUITER'S TESTIMONIALS

It was pleasure working with summer interns from IIM Jammu. Conceptual knowledge of both the participants on the projects was good and we found them versatile and having zeal to learn new things. As per my observation both the students were very social, enthusiastic and go getters.

As per their available time schedule they voluntarily participated in various activities in HR Department and successfully completed the given tasks, within timelines.

~Durgesh Sharma, Senior Manager HR, Wockhardt Ltd.

## PLACEMENT TEAM

Dr. Happy  
Chairperson (Placements)  
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Mobile : +91 9997485150

Dr. Nakul Parameswar  
Co-Chairperson (Placements)  
Email : [co-chair.placecom@iimj.ac.in](mailto:co-chair.placecom@iimj.ac.in)  
Mobile : +91 7503995903

## STUDENT PLACEMENT COORDINATORS

Abdul Baji	9409086581	Garima Chawla	9654642021
Aishwary Nigam	7566742664	K N V Aditya	7207203444
Ajith V Pillai	9605330484	Kaustav Bhowmik	9596105256
Animesh Bhaskar	7051594695	Madni Moin Hasan	7051659469
Anvesh Yadav Ettam	9010409919	Namrata Sharma	7872779203
Archit Abhishek	9873145914	Nischal Upreti	9568888816
Arun K Vinod	8082383644	Sanjay N	9731120104
Ashish Mann	9646337167	Shashikant Nayak	8018099862
Bhavesht Randhir	9765738796	Vaibhav Sharma	8447962225

Email : [placements@iimj.ac.in](mailto:placements@iimj.ac.in)





# ABOUT JAMMU CITY

Jammu is an important administrative division of J&K. It consists of several districts such as Doda, Jammu, Kathua, Ramban, Rajouri, Reasi, Poonch and Samba. Most of the land in Jammu city is hilly with mountain ranges. Jammu city also includes the very popular Pir Panjal range. This range separates Jammu city from Kashmir valley. Jammu city is also known as Jammu-Tawi.

Jammu city is the second largest city of the state in terms of growing urban agglomerations and in race of booming infrastructure.



## HOW TO REACH

Jammu is the largest city in the Jammu Division and the winter capital of the state of J&K, situated on the banks of the Tawi River.

**By Railway :** Jammu is a very well connected city. Jammu Tawi is the nearest railway station. It is just 15 mins away from IIM Jammu.

**By Air :** IIM Jammu campus is just 20 mins away (5 Kms) from Jammu city airports. It has daily direct flights from Srinagar, Delhi, Amritsar, Chandigarh, Mumbai and Bengaluru.



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